



MO CAPITAL - CORPORATE PROFILE

Brokerage • Wealth Management • Corporate Finance & Investment Banking

About MO Capital

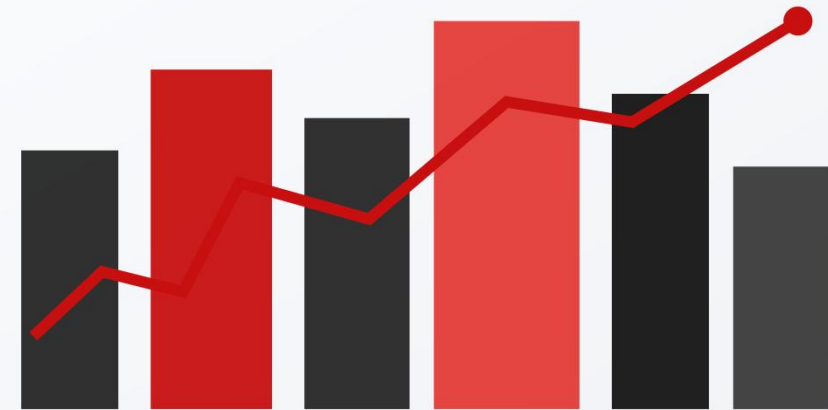
Independent capital markets intermediary with an expanding investment banking platform



Company Overview

MO Capital Ltd is a Rwanda-based financial services firm licensed by the Rwanda Stock Exchange (RSE) and Capital Market Authority (CMA).

We provide integrated solutions across capital markets, investment advisory, wealth management, and corporate finance to support individuals, institutions, and corporates in accessing investment opportunities and raising capital.



Our Licenses

- CMA as Stock Brokerage
- RSE as Trading Member
- BNR / CSD as CSD participant

Vision, Mission & Values

What drives the company and how it serves clients and the market



Vision

To be Rwanda's most trusted and innovative financial solutions partner, enabling inclusive wealth creation and capital formation..

Mission

To provide professional investment banking, brokerage and asset management services that support capital formation, investment growth and market development.

Core Values

Trust

Quality

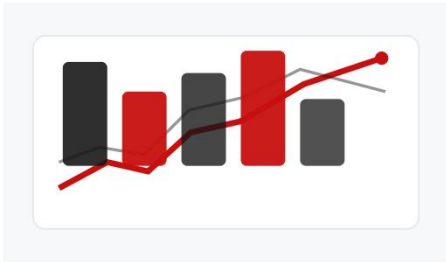
Transparency

Innovation

Our Services

Our Integrated market services are built around execution, advice and portfolio solutions

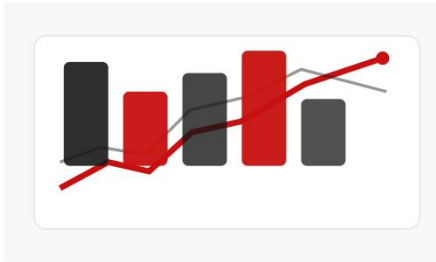
Capital Markets & Trading



Stock Brokerage : Equity and bond trading, execution, confirmations, and CSD support

Investment Advisory : Portfolio structuring, risk profiling, asset allocation, and wealth solutions

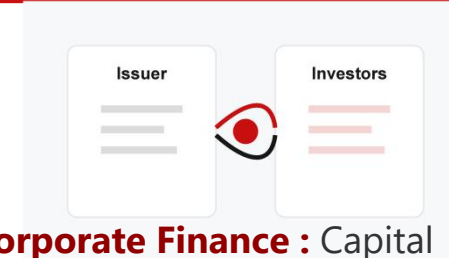
Wealth & Portfolio Management



Discretionary Management : Strategy-based portfolios with full discretion and performance reporting

Advisory Mandates : Income, balanced, and growth strategies with regular portfolio reviews

Corporate Solutions



Corporate Finance : Capital raising, valuation, M&A advisory, and structured financing

Project Finance : Bankability analysis, funding strategy, and lender pack preparation

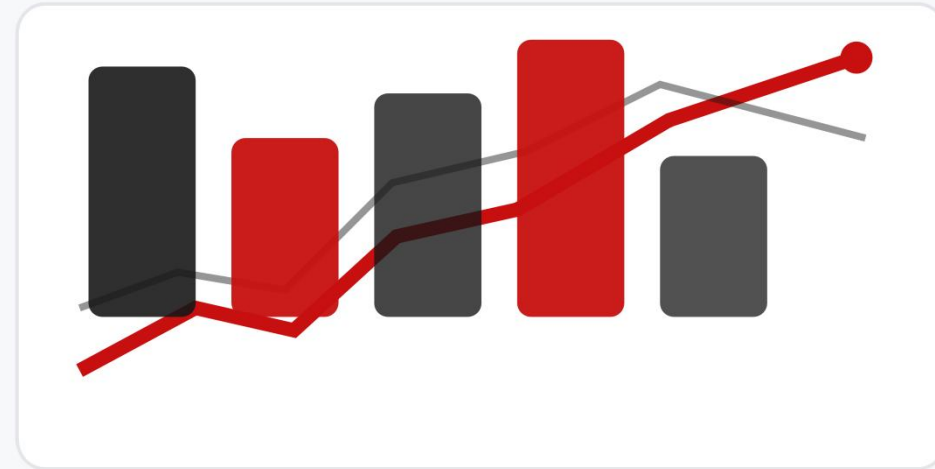
Tax & Accounting : Budgeting, financial controls, and business advisory support

What we Offer in Our Brokerage Services

Execution capability across equities and fixed income markets

What our trading desk offers

- Client order handling with market-facing discipline
- Investor support, reporting and relationship continuity
- Foundation for corporate and institutional capital markets activity
- Back-office settlement and transaction records management
- Execution support for equity and bond transactions



Operational priorities

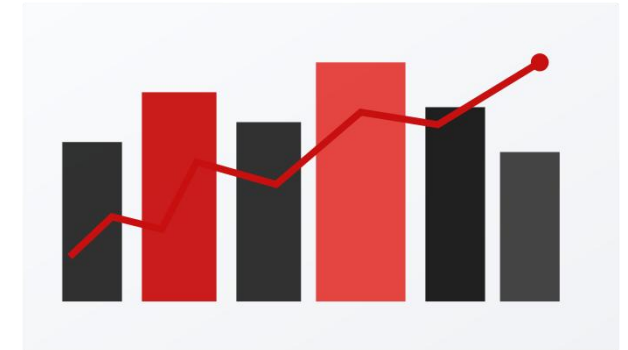
- Efficient execution
- Settlement integrity
- Client asset protection
- Reliable reporting

Capabilities

Our Client portfolio solutions anchored in risk awareness and asset allocation discipline

Our Services Include

Discretionary portfolio management, Investment advisory, fixed income portfolios, and Institutional and high-net-worth client service



Corporate Finance & Investment Banking

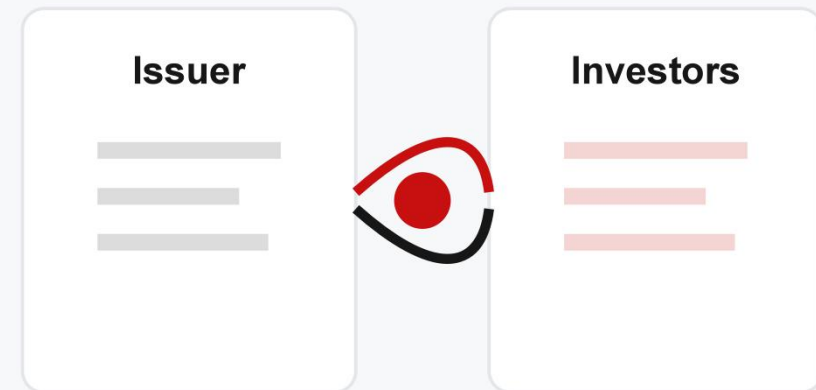
We Building advisory capability to support capital raising and strategic transactions

Service offering

- Corporate advisory
- Debt capital markets support
- Private placements and equity raising
- M&A and restructuring advisory
- Valuation and investor documentation

Execution priorities

- Disciplined mandate screening
- Financial modelling and valuation
- Investor-ready documentation
- Governance and compliance review



Growth objective

MO Capital aims to change from being a strong brokerage house into a trusted, independent advisory house serving issuers, investors and strategic transactions in Rwanda and the region.

INVESTMENT PRODUCTS

1.71%

Equity Brokerage
Transaction fee rate

0.034%

Bond Brokerage
Transaction fee rate

100K

Bond Minimum
RWF 100,000

Equities (RSE Listings)

Bank of Kigali (BK)

Bralirwa

MTN Rwanda

Cimerwa

I&M Bank (Rwanda)

Minimum: 100 shares × market price + fees

Bonds (Fixed Income)

Coupon Income

10% - 13% annual yield
Depending on bond type and tenor

Minimum Investment

RWF 100,000
Accessible entry point for fixed income

Payment Structure

Regular coupon payments
Principal repayment at maturity

MO Capital Track Record & Strategic Positioning



Market Presence

- Licensed intermediary
- active in Rwanda capital markets
- Brokerage operations across equities and bonds
- active in Rwanda capital markets
- Developing wider advisory and client coverage

Recognition

- Recognised as Best Performing Broker – 2024
- Participates in the RSE Investment Clinic

Institutional Readiness

- CMA-aligned governance, risk and operations framework
- Dedicated corporate finance capability
- Enhanced Board structure

MO Capital is positioning itself as a governance-led, execution-focused platform ready for the next phase of capital markets growth.

Why Choose MO Capital



Regulatory Strength

Licensed by **RSE & CMA** with strong compliance controls and audit-ready operations ensuring client protection.



Client-First Approach

Suitability-driven advice with transparent communication and Clear fees



Integrated Service Model

Brokerage + Advisory + Corporate Finance under one roof for seamless execution and stakeholder coordination.



Experienced Leadership

Team with **deep capital markets**, corporate finance, and risk management expertise driving disciplined operations.



Local Market Expertise

Deep **Rwanda market intelligence** on timing, pricing, and liquidity with structured onboarding to settlement process.



Strong Compliance Culture

Disciplined **documentation and reporting** cadence with proper information handling and confidentiality standards.

Why Invest in Rwanda Capital Markets



Regulatory Infrastructure

CMA & RSE oversight with transparent disclosures, CSD settlement (T+2), and strong investor protection framework.



Active Capital Market

5 crosslisted companies and 5 listed equities (BK, Bralirwa, MTN, Cimerwa, I&M) and active government bond program across multiple tenors.



Attractive Yields

Bond coupons ranging **10-13% annually** with growing dividend culture from equity issuers.



Accessible Entry Points

Start with **100 shares** for equities or **RWF 100,000** for bonds with clear fee structures.



Economic Growth

Consistent GDP growth, infrastructure investment, digital transformation, and Kigali as East Africa financial hub.



Growing Market

Improving liquidity and expanding retail & institutional investor base with increasing market sophistication.

Our Governance Structure

Our Governance Structure is composed by Board oversight, committee supervision and management execution



Board of Directors

Leadership combining governance, finance, strategy and independent oversight



John Ndungutse

Chairman



Olivier Muneza

Executive Director



**Tony Gerard
Kamugisha**

**Non-Executive
Director**



**Maureen
Kananura**

**Non-Executive
Director**

Management Team

Core management and specialist functions supporting execution and control



Andrew Gachanja

Director, Corporate Finance



Dan Rwiyamirira

Head of Business Development



Natasha Mukeshimana

Manager, Sales & Trading & Back Office



Ismael Yambabariye

Head of Finance & Operations



Amani Yvette

Manager, Risk & Compliance



Cyuzuzo Clementine

Manager - Settlement Account

Supporting Operations

Client service, settlement control and day-to-day operational coordination



Ishimwe Parfait
Sales & Trading Assistant



Atete Gloria
Customer Service Analyst



Olive Akayo Gisele
Office Coordinator



Thank You

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